**Amogh V Shetty**

**Salesforce Developer**

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**PROFESSIONAL SUMMARY**

Salesforce Developer with 3 years of experience delivering enterprise-grade solutions across CPQ, Sales Cloud, and Experience Cloud. Expert in Apex, LWC, Flows, and Logik.io, with hands-on integration (REST, Platform Events). Proven track record at Deloitte, recognized with 4+ awards for innovation, leadership, and Go Live excellence. Adept in client-facing delivery, performance optimization, and building scalable architecture in Agile environments.

**SKILLS**

* Salesforce Clouds: CPQ, Sales Cloud, Experience Cloud (Partner Portal)
* Salesforce Expertise: Apex (Synchronous & Asynchronous), Lightning Web Components, Visual Force, Flows, Triggers, Logik.io (Advanced Configuration Tool)
* APIs & Integration: Salesforce APIs (REST, SOAP), Platform Events (Salesforce-SAP Integration)
* Deployment and Automation: Git, GitHub, Change Sets, Copado (basic exposure)
* Data Migration: Data Loader, Salesforce Data Migration Utility (SFDMU), Workbench
* Security & Governance: Permission Sets, Profiles, Custom Permissions, Sharing Rules, Apex Managed Sharing

**WORK EXPERIENCE**

**Deloitte, Analyst**

**January 2023- Present**

*Project: Metso*

* Implemented Salesforce CPQ and Sales Cloud solutions, streamlining quoting and pricing processes for 500+ sales users.
* Utilized Logik.io for advanced product configuration, supporting 100,000+ complex product rules and integrating external data sources, which enabled the configuration of 150+ products.
* Developed a JavaScript-based compiler to automate the translation of SAP configuration rules into Logik.io format, enabling efficient and accurate migration of 100,000+ rules and significantly reducing manual effort and error rates.
* Built and maintained integrations between Salesforce and SAP using Platform Events, automating order processing and real-time data synchronization.
* Built 10+ Lightning Web Components (LWC) and 15+ Apex classes, achieving 95%+ code coverage and ensuring high-quality, maintainable code.
* Applied Apex triggers following Kevin O’Hara’s trigger framework, supporting scalable logic for 5+ business processes and ensuring maintainability across multiple releases.
* Collaborated with 3+ scrum teams in an Agile environment, participating in 20+ sprint cycles and consistently meeting sprint goals with minimal defects.
* Engaged directly with clients to provide technical guidance and deliver tailored solutions.

*Project: Sophos*

* Resolved 110+ Jira tickets, supporting Agile project delivery and continuous improvement.
* Delivered robust solutions using Apex, LWC, and test classes, improving platform reliability.
* Specialize in Salesforce CPQ, optimizing pricing and contract management for 400+ product SKUs.
* Designed and launched a Lightning Web Runtime site for partner portal using Salesforce Experience Cloud, enhancing partner engagement and streamlining access to sales and support resources.
* Automated contract renewals for 1,500+ contracts per quarter by scheduling Batch Apex jobs for contract management.
* Delivered high-quality outcomes during hyper care, proactively addressing 95% of critical issues within SLA and collaborating across 4+ cross-functional teams.

**CERTIFICATIONS**

* Salesforce Certiﬁed Platform Developer I
* Salesforce Certified CPQ Specialist
* Salesforce Certified JavaScript Developer I

**AWARDS**

* Deloitte Applause Award: For high-impact contribution on Salesforce CPQ Implementation.
* Deloitte Spot Award: For proactive learning and timely delivery with minimal defects.
* Spotlight Practitioner: Top fresher recognition across Deloitte.
* Outstanding Performance Award: For Innovation and leadership during Metso Go Live.

**EDUCATION**

Bachelor of Engineering: Computer Science, 06/2022

KLE Technological University: Hubli